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**SCOTTSDALE BROKER GROWS SALES 300 PERCENT IN ONE YEAR**  
*John Quatrini Ends 2005 with Sales at Nearly \$90 Million*



**SCOTTSDALE, Ariz.** – (January 16, 2006) After joining the world of commercial real estate just two years ago, John Quatrini, associate broker with Shell Commercial, is breaking records among his peers with sales percentage growth and total sales.

In 2005, Quatrini sold \$87.2 million in commercial space, completed 125 lease agreements for more than 200,000 square feet of space and grew his sales 300 percent.

Quatrini's largest sales in 2005 include the Scottsdale Professional Building (76,565 square feet) at 14301 87<sup>th</sup> Street in Scottsdale; the Scottsdale Executive Office Park (179,664 square feet) at 16100 N. Greenway-Hayden Loop in Scottsdale; and, the North Scottsdale Gateway (25,575 square feet) at 17025 in Scottsdale. Combined, these three buildings totaled \$73,000,000 in sales.

"I have been in this industry for more than 15 years," said Randy Shell, principal and designated broker for Shell Commercial. "John has had tremendous success in a very short period of time. His hard work, diligence and integrity has proven to be a winning combination."

Quatrini has been a licensed real estate broker in Arizona for more than 10 years. He joined Shell Commercial in 2003 after serving as a principal of Premier Sales, Arizona's #1 ranked business brokerage firm three years running.

"I believe that my background of business and sales experience combined with being a business and building owner in previous careers are incredible assets when negotiating on behalf of the tenants and building owners I represent. Of course none of this would be possible without God's grace in my life," added Quatrini.

**About Shell Commercial**

Shell Commercial, founded in 2002 by Randy Shell, is one of the Valley's premiere commercial real estate brokerage firms. Shell Commercial services include: industrial, office and retail property leasing and sales; investment real estate consultation; tenant space acquisition and relocation; market research; and, build to suit consultation.

For more information on Shell Commercial or to contact John Quatrini directly, call 480-443-3992 or visit [www.shellcommercial.com](http://www.shellcommercial.com).

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